Presentation to the Electricity Commission: Electricity Distribution Pricing Methodology Workshop

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Electricity Distribution Pricing and Retail Competition

- The existence of a large number of small EDBs is a barrier to retail competition.
- Electricity retailers have to establish unique retail offerings for each EDB's network access and distribution pricing arrangements.
- 29 EDBs. Some have multiple EDPMs. Some have an excessive number of tariff categories.
- This is one of the reasons why retail competition is generally greater/retail margins smaller in larger network areas, such as Auckland, than in smaller network areas.
- It is more attractive for a retailer to establish the pricing arrangements etc needed to enter a network area with 300,000 ICPs than 4,000 ICPs.
- Mighty River Power wants to see a rationalisation of EDPMs.



Introduction of a model EDPM

- Mighty River Power believes introduction of a model EDPM is justified on the following grounds:
 - Competition in the relevant market is limited (<u>met as EDBs are natural</u> <u>monopolies</u>); and
 - Regulation would promote competition (<u>met as consolidation of EDPMs</u> would reduce barriers to retail competition); and
 - Regulation would be to the long-term benefit of end-users.
- However, we do not want to preclude innovation in electricity distribution pricing.
- Deviation from the model EDPM would be appropriate where this is agreed to by electricity retailers (through a negotiation and/or consultation process) or the EDB can demonstrate, to the Electricity Commission's satisfaction, that the alternative approach is in the long-term interests of end-users.



If the Electricity Commission adopts a voluntary approach

- We have misgivings about the extent of uptake of a voluntary model EDPM. Clear rules would be needed around circumstances where EDBs can deviate from the model EDPM, combined by rigorous monitoring.
- EDBs should be required to consult with customers/retailers over the approach they take to pricing.
- EDBs should be required to disclose details of any difference in approach they take to the model EDPM, and why they consider their approach to be in the long-term interests of endusers.
- The Electricity Commission should publicly review these disclosures and identify any explanations it is not satisfied with.
- The Commission should make it clear that it is not acceptable for any EDB to continue to use multiple EDPMs/an excessive number of tariff categories.
- The Electricity Commission needs to form a view as to what kind of transition period EDBs should adopt for moving from legacy EDPMs to the Electricity Commission's model approach (or alternative approaches).
- The Electricity Commission should move to mandate its model approach for any EDBs that do not adopt a satisfactory EDPM.



The Commerce Commission

- The Electricity and Commerce Acts create an over-lap in responsibilities for electricity distribution pricing between the Electricity Commission and the Commerce Commission.
- The Commerce Commission could adopt the Electricity Commission's model EDPM as an input methodology BUT only if it is satisfied the model EDPM would be to the long-term benefit of end-users.
- The Commerce Commission cannot mandate an EDPM for EDBs that are exempt from the price thresholds regime ie small trust-owned EDBs. Only the Electricity Commission can.



Other issues

- Mighty River Power believes the Electricity Commission should recommend to the Government that the Low Fixed Charge Tariff requirements be abolished.
- Mighty River Power supports the GPS requirement for no differentiation between rural and urban pricing.
- How should non-traditional EDBs be dealt with? Mighty River Power believes a network is a network is a network.



Concluding remarks

- There needs to be a rationalisation of network access arrangements in the electricity industry, including electricity distribution pricing.
- This would reduce the barriers to retail competition.
- The Electricity Commission should introduce a model EDPM.
- There should be clear rules around circumstances where EDBs can deviate from the model EDPM.
- Alternative EDPMs should be allowed where this is agreed to by electricity retailers (through a negotiation and/or consultation process) or the EDB can demonstrate, to the Electricity Commission's satisfaction, that the alternative approach is in the long-term interests of end-users.

