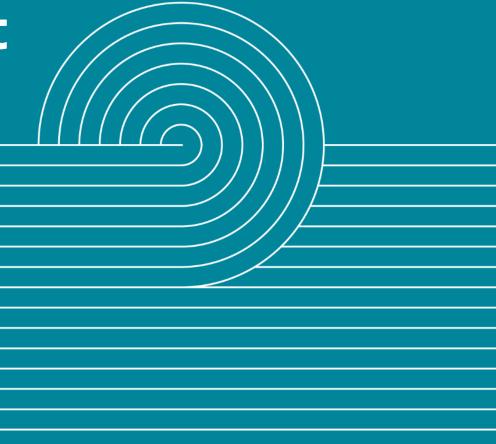


Distributed Energy Resource Management Briefing to IPAG #2



Transpower's proposals for DERM discussions with IPAG

22 July 2020	21 October	1 December	2021
Focus on le	Focus on how to move		
 Introduction Transpower's RCP2 DR programme Transpower's DERMS platform 	 Continuation: RCP2 outcomes Mechanics of our DERMS platform Operationalising DERM: overview Pricing interactions and value stack 	 Continuation: Any 'parked' or clarification issues Operationalising DERM: detail DERM market development 	forward

Agenda

- Introduction (5 minutes)
- Transpower's DR pilot (10 minutes)
 - Performance against RCP2 objectives
 - Key learnings (continued from presentation to IPAG in July)
- Mechanics of our DERMS platform (recap from presentation to IPAG in July) (10 minutes)
- Operationalising DERM (40 minutes)
 - A vision for DERMS market evolution
 - How Transpower would decide on and operate a regulated DERM programme
 - Transpower's DERMS plan for RCP3
- Pricing interactions and value stack (40 minutes)
- Discussion and next steps (15 minutes)



Transpower's Demand Response (DR) pilot

Performance against RCP2 objectives 1/2

Objective	Reference	Comment
Work with the EA on a DR protocol	CC 5.173	Achieved: agreed TP and EA November 2014 here
Report on compliance with the DR protocol (including commitments TP has made)	CC 5.185	Achieved, with each commitment addressed in the 'DROP' references below
 Be a development programme for DR capability and so not: provide benefits in its own right fund the deferral of any transmission investment 	CC 5.183 TP 7.2	Achieved: run as a pilot, not an operational programme
Exclude delivery of any market related products that allow participants to respond to wholesale energy prices	TP 4.2, 4.3, 7.2 DROP 5h	Achieved: Transpower as grid owner has not used its DERM platform to assist DER to respond to energy prices
Consider the use of transmission alternatives in investment decision-making	DROP 5f	Achieved: transmission alternatives are considered for all MCPs (Grid Support Contracts, reviewed 2016) and base capex, for transmission deferral or avoidance and for risk management. Also, we are actively working with EDBs on their use of DERM programmes to avoid transmission investment

References

CC: Commerce Commission's Setting Transpower's individual price-quality path for 2015—2020 [2014] NZCC 23, August 2014 (link)

TP: Transpower's Development of demand response as a transmission alternative RCP2 proposal, June 2014 (link)

DROP: Transpower and Electricity Authority Demand response operational protocol, November 2014 (link)

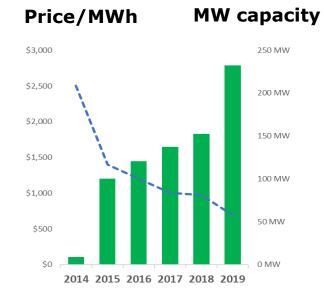
Performance against RCP2 objectives 2/2

Objective	Reference	Comment
Develop and operate a DRMS	CC 5.183	Achieved
Make call and maybe availability payments	CC 5.181	Achieved
Reduce barriers to entry	TP 6.1 DROP 5e	Achieved: enhanced DRMS MUI, mobile app, online videos, simplified contracts, replaced RFP with MUI, introduced OpenADR, DREDs enabled and other smart IOT devices
Run annual programmes targeting different consumers, including the commercial and agricultural business sectors	TP 6.2	Achieved, with other consumer types targeted too: batteries, irrigation, wastewater treatment, wood processing, hot water, smart air conditioning, and standby generation
Report on DR plans and activities	CC 5.185 DROP 5b, c	Comprehensive and up-to-date <u>website</u> , annual industry updates, presentations (incl. MEUG, EECA, Downstream, IPAG)
Ongoing, two way, open and transparent engagement with stakeholders and consumers	CC 5.185 DROP 5a	Achieved. Active customer and potential new participant engagement
Demonstrate that consumers are obtaining benefits from DR investment	CC 5.185	Achieved (within the limits of a targeted pilot): Transpower's battery report, Transmission Tomorrow, TMH and WiTMH have quantified the potential benefits of DR markets
Ensure that transmission alternative costs are as competitive as possible	DROP 5d	Achieved (within the limits of a targeted pilot): DER procured through using competitive tenders, and through contracting with existing DER: significant decrease in prices observed

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Key learnings from RCP2 - Participation

- During RCP2 we developed a flexible DERM platform and grew the available DER capacity which allowed us to:
 - Understand and reduce costs average DR price points reduced 70% as capacity grew and participants matured
 - Expand and diversify **DER scope** batteries, irrigation, wastewater treatment, wood processing, hot water, smart a/c, standby gen etc.
 - Improve usability developed the mobile app to improve consumer engagement, enhanced DERMS for greater operator flexibility and wider industry use
 - Understand and reduce **barriers** to entry with above plus simplified registration and contract process
 - Understand and resolve issues with verification and snap-back



\$695/MWh
Average event price in 2020

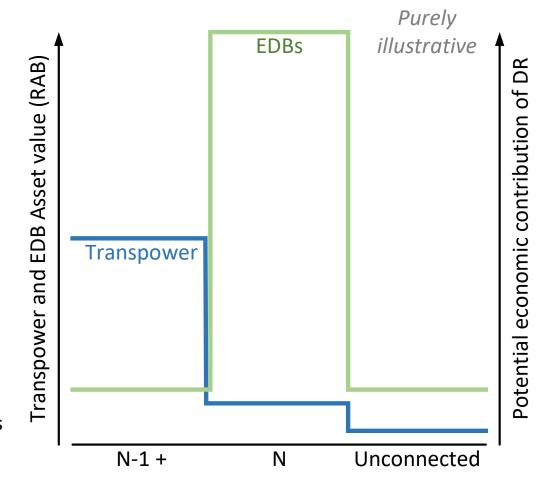
2,000
Total batteries

232 MW

Registered in programme

Key learnings from RCP2 - Use cases

- For N security assets, pre-contingent DERM (current DR pilot approach) is valuable
- For N-1 security assets, pre-contingent DERM (current DR pilot approach) competes with post-contingent load-shedding SPSs*
- As illustrated here:
 - Most Transpower assets have N-1 security
 - Many EDB assets have N security
 - Hence pre-contingent DR is generally more suited to EDBs
- Transpower can still derive significant value e.g. when assets are at N security, e.g. during outages
- Post-contingent DERM if proven effective will significantly expand the application of DERM to Transpower's N-1 security assets

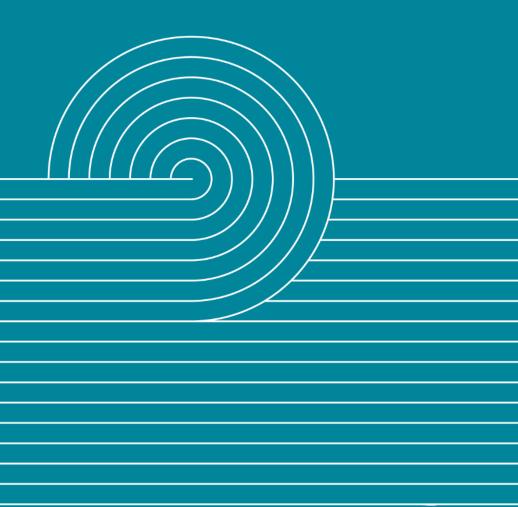




* A load-shedding special protection system (SPS) is a Transpower-owned control system to shed load immediately after a contingency which might otherwise cause an overload of transmission equipment (e.g. a circuit or transformer).



Mechanics of our DERMS platform

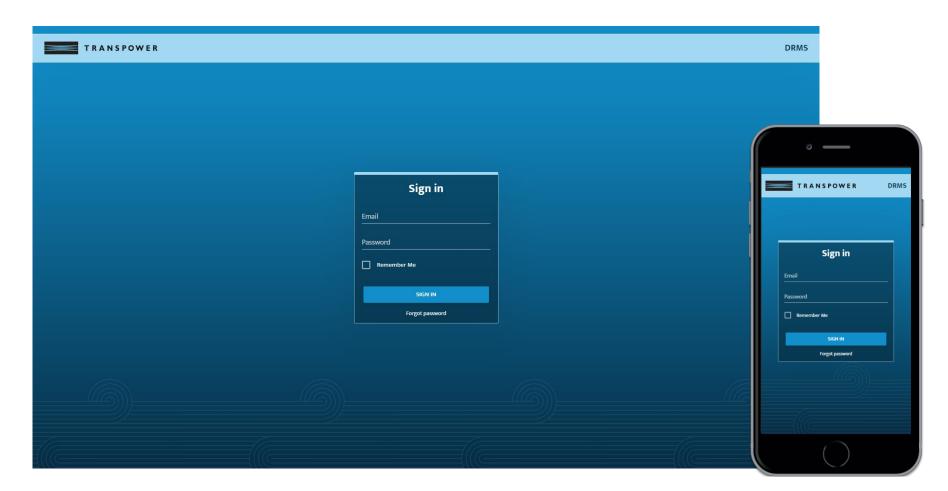


Transpower's DERMS platform

- Transpower developed its platform to suit the New Zealand context
- We intend to continue using the platform to explore DER transmission support
- We have designed it with interoperability in mind to allow us to access other programmes where other industry participants may have established them
- Both DER owners and industry participants benefit when there are more incentives to participate in flexibility markets
- Transpower can make entry into DER programme management easy for other industry players
- To achieve this, we will offer our platform to industry players with wraparound services including registered capacity across New Zealand, programme design and rules, and participant agreements

Distributed Energy Resource Management System (DERMS)

- The platform is accessible from both desktop browsers and mobile devices
- The multi-tenant architecture allows Transpower and distribution companies the ability to run their own DER programmes within the same platform and if enabled share DERs









Start End 26/06/2020 26/06/2020 14:00 18:00

> Scheduled 1.63_{MW}

Completed

Transpower

End 09/06/2020 09/06/2020 15:00 19:00

15.56_{MW}

Completed

Transpower

Start End 12/06/2020 13:00 12/06/2020 17:00

Events

Scheduled 26.72_{MW}

Completed

Transpower

End 09/06/2020 09/06/2020 15:00 17:00

> Scheduled 3_{MW}

Completed

SEE ALL EVENTS >

Transpower

Start 12/06/2020 13:00 12/06/2020 15:00

> Scheduled **0.5**MW

Completed

Transpower

End 23/03/2020 18:00 23/03/2020 20:00

5.66_{MW}

Completed

232.71_{MW} Total DR Capacity

Devices

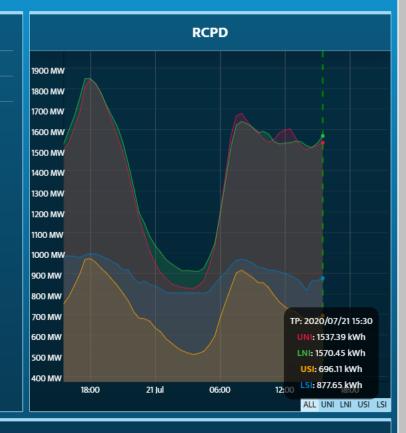
Ambi Climate

■ FuturePoint ■ OpenADR



Child Events Pending Payment

Child Events Pending Invoice





Notifications

DR event was completed

DR event was completed

DR event was completed

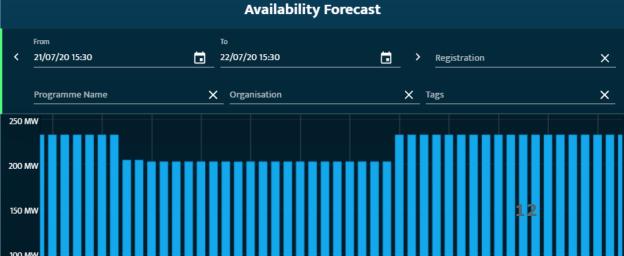
DR event is active DR event is active

DR event was scheduled DR event was scheduled

DR event was completed DR event was completed

DR event was completed

DR event is active DR event is active



Portfolio management

The DERMS allows Operators to manage their portfolio of Demand Response Service Providers.

The DERMS can accommodate many different market participants such as retailers, meter data providers and DER providers so that they can all access the platform and information that relates only to them.

The platform features relating to portfolio management include:

- Organisation Management
 Create, update and edit DR organisations
- Organisation Meta Data Management - Location, contract details, key contacts
- User Management Contact details, set
 permissions and notification
 preferences



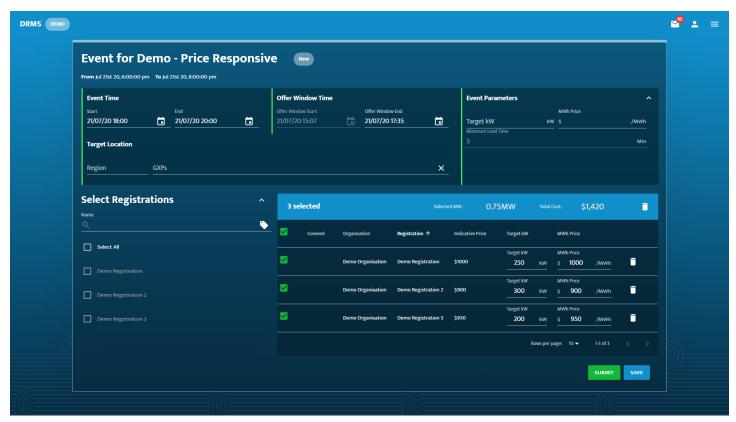
Event Management

The DERMS enables Operators to co-ordinate and send signals to registered DERs

The DERMS can accommodate many different market participants such as retailers, meter data providers and DRSPs so that they can all access the platform and information that relates only to them.

The platform features relating to Events include:

- Event Management –
 Create, manage and co ordinate targeted DERs for a
 specified event time
- Optimised Events target
 DER providers by lowest cost,
 resource type and/or location
- Comms Methods email, text, API, OpenADR 2.0b and DREDS AS/NZ 4755

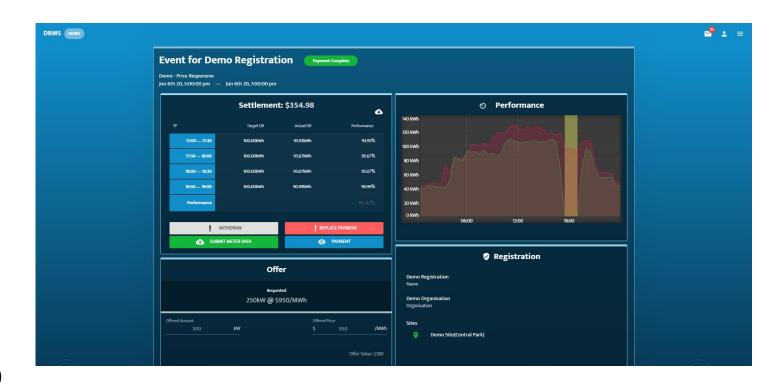


Measurement and verification

The DERMS platform enables measurement and verification to be calculated within the system. By combining a DER's meter data, event dispatch times, \$/MWh prices and selected baseline the platform calculate a site's performance and settlement values.

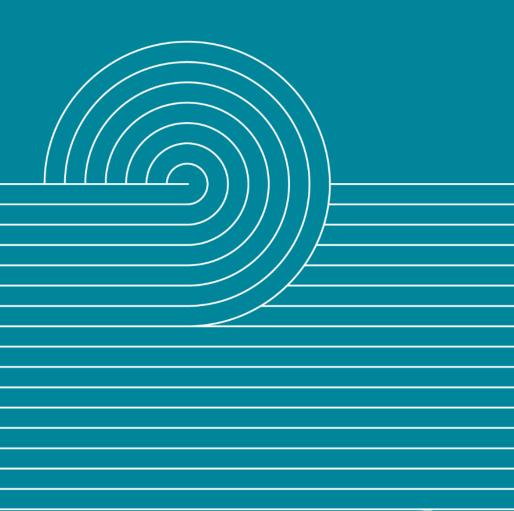
The platform features relating to measurement and verification include:

- Calculated Event Baselines –
 Baselines for a settlement are calculated for each interval based on the DER's selected baseline
- Calculated Performance
 Percentage Enables operators
 and DER providers to view the
 performance of a DER's Demand
 Response event
- Calculated Settlements –
 Calculated baseline Meter Data)
 x \$/MWh dispatch price = Per
 Interval settlement record

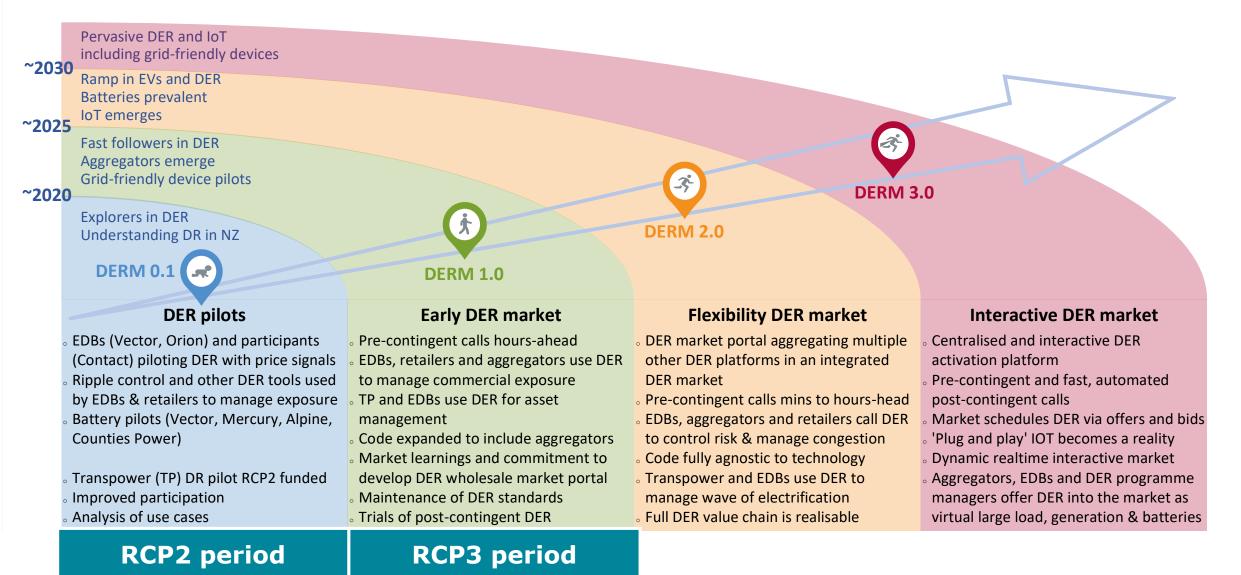




Operationalising DERM



DR markets could develop as DER and participants are supported



Transition from DR pilot to DERM operations

RCP2 period

- DR Programme = 'DERM 0.1' pilot
- Regulated RCP funding of the pilot
- Consideration of DERM in all investments (MCP and base capex)
- Potential economic use cases found for the RCP2 period were deferred into RCP3 due to investment prioritisation
- A number of use cases trialled at GXPs

RCP3 period

- We did not propose continued specific RCP funding of further DERM pilots. We will support the future development of DERMS for transmission deferral or risk management, through prioritisation of the base capex and opex portfolio
- Where DERM is an economic solution for transmission deferral or risk management, then RCP capex will be converted into RCP opex to fund the DERM solution
- Any development or service offerings for external parties will be commercially funded, external to our regulated funding.

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Transpower's DERM programme for 2020-2025 (RCP3)

Regulated

Manage construction risk

 Use DERM on projects where commissioning is delayed and/or demand growth has accelerated

Defer network investments

 Use DERM for transmission investment deferral wherever possible and economic

Increase grid flexibility and reliability

- SPSs could be designed to call short-notice post-contingent DER events while retaining backstop load shedding, subject to successful:
- Post-contingent trials with a battery fleet owner and possibly EV charging company
- Evolve processes for deciding on and running a DERM programme

Unregulated

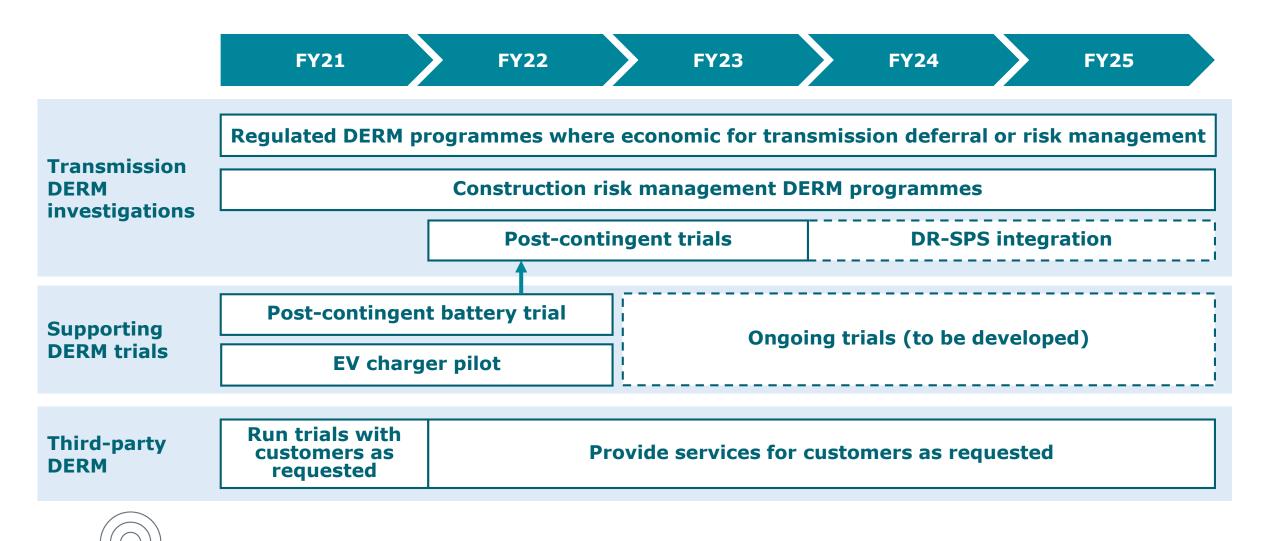
Investigate potential for DERMS platform services to EDBs

- Consider where Transpower could assist EDBs with running their own DERM programmes to manage their networks
- Mutually beneficial, as Grid Owner could then contract with EDB for access to their demand flexibility

Develop capability

 Offer trials of the DERMS platform to EDBs to assist with capability building and mutual learning

RCP3 plan to build on DERM capability and deliver industry value



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How Transpower proposes to runs it DERM programmes



Provide services for customers as requested