## TO: ELECTRICITY COMMISSION

submissions@electricity commission.govt.nz

- FROM: COUNTIES POWER CONSUMER TRUST P O Box 580 PUKEKOHE 2340
- **DATE:** Monday, 14 December 2009

# **SUBJECT:** Consultation Paper – Transparency of charge components

Attention: Kate Hudson Electricity Commission Level 7, ASB Bank Tower 2 Hunter Street P O Box 10 041 WELLINGTON 6143

#### SUBMISSION TO THE ELECTRICITY COMMISSION ON

#### **CONSULTATION PAPER - TRANSPARENCY OF CHARGE COMPONENTS ON CONSUMER BILLS**

Counties Power Consumer Trust is the 100% owner of the lines company Counties Power Limited.

Counties Power Consumer Trust has consistently lobbied for a split of line and energy charges on consumers electricity bills and continues to do so.

In response to the questions posed in the Commission's Consultation paper Counties Power Consumer Trust offers the following answers:

**Q 1.** Are there any other options that have not been considered in this consultation paper that you think require further investigation? Answer: Yes, a further option is to encourage the separate 'direct billing' by lines companies (of their lines charges) and by energy retailers of their energy charges.

This is currently being done by The Lines Company against what is understood to be considerable opposition by energy retailers. Quote by CEO of The Lines Company "Regarded as the pariah of retailers." There is a lack of synergy between billing for capacity (as is the case of the lines business) and consumption (as is the case of the energy retailer). Peaks do not necessarily coincide and are in different overall areas. A side advantage for a number of trust owned lines companies would be the ease of compilation of beneficiary rolls for distributions (and control over distributions) and for elections of trustees.

#### Q 2. Do you agree with the Commission's short-listed proposals (options 3 and option 4)?

Answer: No, of the options presented in the consultation paper, option 1 is the only one acceptable to Counties Power Consumer Trust.

# Q 3. Do you consider that there is a net benefit to customers of advertising the existence of this information on the Commission's website on invoices?

Answer: No, with the imminent demise of the Electricity Commission this option is no longer viable.

## Q 4. Do you see any implementation difficulties in meeting this proposal?

**Answer:** Yes, with the imminent demise of the Electricity Commission it will not provide this information. The Ministry of Economic Development provides limited information capable of analysis.

# COUNTIES POWER CONSUMER TRUST COMMENTS ON ELECTRICITY COMMISSION CONSULTATION PAPER - TRANSPARENCY OF CHARGE COMPONENTS

### **Option 1: Distribution, transmission and retail charges are unbundled on the consumer's invoice.**

This is the option preferred by Counties Power Consumer Trust. It is currently provided by Mercury Energy to customers in significant parts of the Vector lines company area. (Example <u>attached at Appendix A</u>.)

In the consultation paper under the heading **2 Background, 2.1 Problem definition at 2.1.1**, the point is made that it is important for consumers to understand why their electricity bills are increasing. Whilst this is a valid point it is submitted that it is just as important for individual consumers to understand where their electricity bills are increasing so that they can seek an explanation either from the provider of the lines component or the provider of the energy component.

At 2.1.2 in the consultation paper, comment is made that there is a fine balance between providing sufficient information to allow a consumer to determine a bill's reasonableness and providing too much information which may cause confusion.

This is indeed a valid point. However all a consumer probably wants to know is

"why has the bill increased and who has increased (or reduced) it.?"

The Mercury bill referred to above has, since the separation of line and energy charges commenced, had increases and reductions in several areas. Daily charges and kWh charges have varied both in Mercury and Vector's components. Meter charges have been added and varied as have Electricity Commission charges. (Refer <u>attached spreadsheet at Appendix B</u> of a domestic customer with the annual usage of 8,000 kWh.) Consistently then, the customer becomes able to require explanations from the appropriate supplier at any or every price change.

Importantly from the Trust's point of view this also provides monitoring information of its lines company's performance and public accountability and removes the opportunity for energy retailers to unfairly blame the lines company. This point is acknowledged in the consultation paper under the heading 'History'.

It is noted in the consultation paper (2.2.3) that "In 2005, the Commission included separation of line and energy charges in the proposed Model Domestic Contract..."

It was reported at "2.2.4 Retailer also stated that bill unbundling would increase their costs (which would result in higher prices to customers) without a corresponding increase in benefit to the consumer, and restrict their ability to offer innovative products and services." In other words, "to hide the lines company's cost component on particular invoices."

It is to be noted that Mercury Energy is recently reported as having significantly increased its customer base in the face of competition from other retailers. (N Z Herald 14.12.2009 page B16 )

In the consultation paper at 2.3.2 it is stated: "Retailers have argued and the Commission agrees that the GPS (Government Policy Statement) objective on transparency of line charges does not need to be interpreted as requiring unbundling of line charges on invoices, but could also be interpreted as meaning that either

(a) any customer can clearly see how their energy rate is broken down into its components (fixed, variable, time of use etc), or

(b) a breakdown of the customer's bill into line and generation/retail components is available to the customer, but does not have to be specifically disclosed on the invoice."

The May 2008 Government Policy Statement (GPS) on Electricity Governance stated as follows:

## "Domestic consumer contracts

17. The Commission should ensure that the terms and conditions of contracts between domestic consumers and electricity retailers (and where applicable, contracts between domestic consumers and electricity distributors) reflect the reasonable expectations of consumers.

18. The Commission should ensure the following matters are addressed in contracts:

- transparency of charge components
- frequency of billing
- o company-specific arrangements for dispute resolution
- o arrangements for informing consumers about planned outages
- o arrangements for the benefit of low-income domestic consumers as described below."

It is submitted that the Electricity Commission has misinterpreted this GPS on the basis of arguments put forward by retailers and that the only real interpretation could be that charges made by different suppliers should be transparent. Additional information would be supplementary.

## The Consultation Paper includes an Analysis

## "3.2 Option 1: Distribution, transmission, and retail charges are unbundled on the consumer's invoice

3.2.1 In this option, distributor charges (which include distribution and transmission costs) would be unbundled on the customer's bill. Customers would see unbundled line charges and unbundled generation/retail charges on their monthly invoices (the tariff and total dollar amount)." COMMENT: This option would show which supplier charges what dollar amount.

"3.2.2 The unbundled line charges may vary by retailer as a result of different methodologies used to allocate wholesale distribution rate designs between customers, and differences in timing of the flow through of distributor price increases. Graphs/diagram's to make the information more easily understandable to customers would not be provided. Consumers would need to retain each bill to see any trends over time, and carry out their own analysis."

COMMENT: Customers are interested particularly in any price increases and who is responsible for that increase. If their bill is high because they have used more electricity, they will know and if it is higher than normal because of a price increase they will also know and also who to ask about the price rise. The media, given the opportunity through transparency of charges, may well ask the question for them. Customers may notice an immediate price increase or may only become aware of it over time. e.g. More expensive this winter than last. They are still entitled to know who, if any, has increased the prices, if it is a price and not a usage issue.

"3.2.3 Implementation: The implementation of this option was proposed in the 2005 draft Model Domestic Contract Guidelines. The Guidelines would then state that "Our (retailer's) invoice will separately show the charges for the electrical energy supplied to you and the Distributor's charges for distribution of the electrical energy". However, given the previous discussions with retailers about this option, it is likely that implementation could only be achieved through regulatory means."

COMMENT: The electricity industry is a regulated industry and a simple regulation forcing transparency of charges would not greatly increase the regulatory framework. Indeed whatever the Electricity Commission finally recommends it will probably require some form of regulation. Unnecessary costs would be avoided as compliance should/would be the role of the Commerce Commission. Options 3 and 4 simply increase compliance costs through additional work for the Electricity Commission or its successor. Mercury Energy already provides this information, probably to the majority of its domestic consumers. It is also probably less costly to run a full reporting programme on all bills rather than being forced into significant work to answer any specific individual queries as suggested in option 3.

Finally there will always be attempts by electricity Lines Companies and Energy Retailers to justify their prices. It is only when individual customers know the relative transparent charges on their specific bills that they can call the publicity into question.

Recently (3.12.2009) Doug Heffernan CEO of Mighty River Power (Mercury Energy) commented on National Radio that in the Auckland area "The majority of price rises in the last five years have come from the monopoly lines company. Ironically those price rises have been approved by the Commerce Commission."

And further; "in the Auckland area price rises have gone up by about four percent over the last five years." Whilst this is quite probably correct the choice of a five year time period was selective as over a longer time period the price increases have been much higher by the retailer than the lines company.

It is submitted that true transparency of charges will enhance competition. Reference to the internet and websites will inform only relatively few consumers and entail additional unwarranted expense. It is important that like can be compared with like and when quotes are provided by energy retailers they are not fudged by the hiding of lines charges within an overall quotation.

## **APPENDIX A**

## Front side of Mercury Energy Electricity Invoice

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GST at 1	-	\$21.14	Power supplied to 4 Mecall Pl
Total cui	rent charges (please see Current account details)	\$190.31	Papakura
Discou	nt for prompt payment	\$19.04cr	Auckland 1703
Discou	nted amount due	\$171.27	ICP identifier 0441098037LC8C0
The foll	owing additional discount is included in this bill:		Meter number
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Please rr	er to the Current account details section(s) of your bill.		
ALL STREET	Your child could be our star! We are giving one child the chance to ligh live at Cocar-Cola Christmas in the Park. O the show, with VIP seats, a deluxe picnic h voucher. Plus, there is a stack of VIP passes www.mercury.co.nz/christmas.	ur winner will be the star of amper and a \$500 Westfield	EM
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## Back side of Mercury Electricity Invoice showing the split

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Variable usage charge						
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Daily fixed charge	50 days	S.	54.70 cents/day	\$19.41	ම 16.67 cents/day	\$5
Metering	30 days	æ	17.66 cents/day	\$5.27		
EasyPay discount				\$2.31		
Electricity Commission Invy	783 W/F	Ð	0.15 cents/kWb	51.17		
Subtotals			-	597.38		¥21.
GST at 12,50%				512.17		58.
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Discount for prompt payment				\$10.965		\$50.
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## **APPENDIX B**

## Spreadsheet of annual use showing the benefits of seeing the monthly breakdown of charges

Based on actual invoices from Mercury Energy to Peter O'Brien 4 McCall Place, Papakura Mercury																								
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Figures highlighted denote increases.